Company No: 12557 W

PACIFIC & ORIENT INSURANCE CO. BERHAD (12557-W) (Incorporated in Malaysia) Directors' Report and Audited Financial Statements For Financial Year Ended 30 September 2005

# PACIFIC & ORIENT INSURANCE CO. BERHAD Company No: 12557 W (Incorporated in Malaysia)

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## DIRECTORS' REPORT

The Directors hereby submit their report together with the audited financial statements of the Company for the financial year ended 30 September 2005.

## PRINCIPAL ACTIVITY

The Company is engaged principally in the underwriting of all classes of general insurance business.

There have been no significant changes in the nature of this activity during the financial year.

### RESULTS

	RM'000
Net profit for the year	14,001
Accumulated profits brought forward	51,565
	65,566
Dividend	(13,000)
Accumulated profits carried forward	52,566

### DIVIDEND

Since 30 September 2004, the Company paid an interim dividend of 18.06 sen per share less 28% tax amounting to RM13,000,000 in March 2005 in respect of the financial year ended 30 September 2005.

The Directors do not recommend the payment of any final dividend for the current financial year.

### **RESERVES AND PROVISIONS**

There were no material transfers to or from reserves or provisions during the financial year other than as disclosed in the financial statements.

### PROVISION FOR OUTSTANDING CLAIMS

Before the income statement and balance sheet of the Company were made out, the Directors took reasonable steps to ascertain that there was adequate provision for incurred claims, including Incurred But Not Reported ("IBNR") claims.

# BAD AND DOUBTFUL DEBTS

Before the income statement and balance sheet of the Company were made out, the Directors took reasonable steps to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of allowance for doubtful debts and satisfied themselves that there were no known bad debts and that adequate allowance had been made for doubtful debts.

At the date of this report, the Directors are not aware of any circumstances which would require any amount to be written off as bad debts or render the amounts allowed for as doubtful debts in the financial statements of the Company inadequate to any substantial extent.

### CURRENT ASSETS

Before the income statement and balance sheet of the Company were made out, the Directors took reasonable steps to ensure that any current assets, which were unlikely to be realised in the ordinary course of business including their values as shown in the accounting records of the Company have been written down to an amount which they might be expected so to realise.

At the date of this report, the Directors are not aware of any circumstances which would render the values attributed to the current assets in the financial statements of the Company misleading.

### VALUATION METHODS

At the date of this report, the Directors are not aware of any circumstances which have arisen which render adherence to the existing methods of valuation of assets or liabilities of the Company misleading or inappropriate.

### CONTINGENT AND OTHER LIABILITIES

At the date of this report, there does not exist:

- (a) any charge on the assets of the Company which has arisen since the end of the financial year which secures the liabilities of any other person; or
- (b) any contingent liability of the Company which has arisen since the end of the financial year.

No contingent or other liability of the Company has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the Directors, will or may substantially affect the ability of the Company to meet its obligations as and when they fall due.

For the purpose of this paragraph, contingent or other liabilities do not include liabilities arising from contracts of insurance underwritten in the ordinary course of business of the Company.

# CHANGE OF CIRCUMSTANCES

At the date of this report, the Directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements of the Company which would render any amount stated in the financial statements misleading.

### ITEMS OF AN UNUSUAL NATURE

The results of the operations of the Company during the financial year were not, in the opinion of the Directors, substantially affected by any item, transaction or event of a material and unusual nature.

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect substantially the results of the operations of the Company for the financial year in which this report is made.

# DIRECTORS

The Directors in office since the date of the last report are:

Gen (R) Tan Sri Dato' Mohd Ghazali Seth Mr. Chan Thye Seng Mr. Michael Yee Kim Shing Mr. Ong Eng Soon Dato' Abu Hanifah Bin Noordin En. Abdul Rahman Bin Talib

In accordance with Section 129(2) of the Companies Act, 1965, Gen (R) Tan Sri Dato' Mohd Ghazali Seth retires at the forthcoming Annual General Meeting and, being eligible, offers himself for re-appointment.

In accordance with Article 75 of the Company's Articles of Association, En. Abdul Rahman Bin Talib and Mr. Chan Thye Seng retire from the Board by rotation at the forthcoming Annual General Meeting and, being eligible, offer themselves for re-election.

# **DIRECTORS' BENEFITS**

During and at the end of the financial year, no arrangements subsisted to which the Company is a party with the object of enabling Directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate, other than the share options granted to eligible Directors pursuant to the Employee Share Options Scheme (ESOS) of the holding company.

Since the end of the previous financial year, no Director has received or become entitled to receive a benefit (other than benefits included in the aggregate amount of emoluments received or due and receivable by the Directors or the fixed salary of a full-time employee of the Company as shown in Notes 15 and 16 to the financial statements) by reason of a contract made by the Company or a related corporation with the Director or with a firm of which he is a member, or with a company in which he has a substantial financial interest.

### DIRECTORS' INTERESTS

According to the register of Directors' shareholdings, the interests of Directors in office at the end of the financial year in shares of the Company and its related corporations during the financial year were as follows:

### Number of Ordinary Shares of RM1.00 Each

The Company	As at 1 October <u>2004</u>	Acquired	<u>Sold</u>	As at 30 September <u>2005</u>
Mr. Chan Thye Seng - Indirect interest	100,000,000	-	-	100,000,000
Pacific & Orient Berhad (Holding Company)				
Mr. Chan Thye Seng				
- Direct interest	8,349,302	218,552	700,000	7,867,854
- Indirect interest	48,659,098	1,513,689	-	50,172,787
Mr. Michael Yee Kim Shing - Indirect interest	1,155,000	33,000	-	1,188,000
Dato' Abu Hanifah Bin Noordin - Indirect interest	2,400,000	68,571	-	2,468,571

# DIRECTORS' INTERESTS (Cont'd)

In addition to the above, the following Directors are deemed to have an interest in the shares of the Company to the extent of the ESOS granted to them by the holding company on 5 April 2003:

### Number of Share Options Under ESOS of RM1.00 Each

Names of option holders	Exercise Price <u>RM</u>	As at 1 October <u>2004</u>	Granted	Exercised	As at 30 September <u>2005</u>
Mr. Chan Thye Seng	1.27	900,000	-	-	900,000
Mr. Ong Eng Soon	1.27	850,000	-	-	850,000
En. Abdul Rahman Bin Talib	1.27	850,000	-	-	850,000

Mr. Chan Thye Seng, by virtue of his interest in the holding company, is deemed to have an interest in the shares of all the subsidiary companies within the Pacific & Orient Berhad Group to the extent the holding company has an interest.

Other than as stated above, none of the Directors who were in office at the end of the financial year had any interest in the shares of the Company or its related corporations during the financial year.

# CORPORATE GOVERNANCE

The Board and management have considered Bank Negara Malaysia's (BNM) 'Prudential Framework of Corporate Governance for Insurers' ("the Framework") (JPI/GPI 25) and reviewed the state of the Company's corporate governance structures and procedures. They are of the opinion that the Company has generally complied with all the prescriptive requirements of the Framework.

### **Board Responsibilities**

The Board is responsible for the overall governance of the Company and discharges this responsibility through compliance with the Insurance Act 1996, Insurance Regulations 1996 and BNM guidelines JPI/GPI 1 on Duties and Responsibilities of Directors and Chief Executives of insurers and JPI/GPI 25 and other directives, in addition to adopting other best practices on corporate governance.

### Board Composition, Attendance and Meetings

As at 30 September 2005, the Board comprises six directors with wide-ranging skills and experience. There is a balance in the Board represented by the presence of two Non-Independent Executive Directors, three Independent Non-Executive Directors and one Non-Independent, Non-Executive Director. During the financial year, the attendance of the Directors at the Board meetings is as follows:

# Board Composition, Attendance and Meetings (Cont'd)

	Attendance
Gen (R) Tan Sri Dato' Mohd Ghazali Seth (Chairman) Independent, Non-Executive Director	6/6
Mr. Chan Thye Seng Non-Independent, Non-Executive Director	6/6
Mr. Michael Yee Kim Shing Independent, Non-Executive Director	6/6
Mr. Ong Eng Soon Non-Independent, Executive Director	6/6
Dato' Abu Hanifah Bin Noordin Independent, Non-Executive Director	6/6
En. Abdul Rahman Bin Talib Non-Independent Director, Chief Executive Officer	6/6

In furtherance of its duties, the Board has delegated specific responsibilities to four Board Committees:

- (a) Audit Committee
- (b) Nominating Committee
- (c) Remuneration Committee
- (d) Risk Management Committee

The above Committees have the authority to examine pertinent issues and report back to the Board with their recommendations. The ultimate responsibilities for the final decision on all matters lie with the Board.

### Directors' Responsibility Statement

The Directors are required by the Companies Act, 1965 to prepare financial statements for each year which have been made out in accordance with the applicable MASB Approved Accounting Standards in Malaysia and give a true and fair view of the financial position of the Company at the end of the year and of the results and cash flows of the Company for the year.

The Directors have the responsibility for ensuring that the Company keeps accounting records that disclose with reasonable accuracy their financial position and which enable them to ensure that the financial statements comply with the Companies Act, 1965.

The Directors have the overall responsibilities for taking such steps as reasonably open to them to safeguard the assets of the Company and to prevent and to detect fraud and other irregularities.

## Management Accountability

The Company has in place a documented and updated organisation structure with clear reporting lines and job description for management and executive employees. In addition, there are also well documented policies and procedures in the operating manuals for all major functions within the Company.

### Corporate Independence

Related party transactions, if any, are disclosed to the Board and they are on terms and conditions no more favourable than those available for similar transactions to the Company's other customers.

## Internal Control and Business Risk Management

The Directors acknowledge their responsibilities over both the system of internal controls maintained by the Company and in reviewing its effectiveness. The scope of internal controls covers not only financial but also operational and compliance controls as well as business risk management.

The business risk management includes the business recovery plan in the event of a business disruption, adequate treaty reinsurance programmes and half yearly stress tests to detect possible sources of vulnerability. The Company has implemented an enterprise risk management framework through the application of the corporate risk scorecard to proactively identify and manage risks effectively in order to achieve the Company's business objectives. There are procedures in place for both internal and external auditors to report their findings and recommendations to the Board, Audit Committee and Management. All aspects of the systems of internal controls are subjected to regular review to ensure their adequacy and effectiveness.

### **Board Committees**

# 1. Audit Committee

1 1 1 1

The attendance of the members at the Audit Committee meetings is as follows:

Membership:	Attendance
Mr. Michael Yee Kim Shing (Chairman)	4/4
Dato' Abu Hanifah Bin Noordin	4/4
Gen (R) Tan Sri Dato' Mohd Ghazali Seth	4/4
Mr. Ong Eng Soon (ceased on 24 February 2005)	2/2
En. Abdul Rahman Bin Talib (appointed on 11 October 2004 and ceased on 24 February 2005)	2/2

# 1. <u>Audit Committee (Cont'd)</u>

## Functions and Duties

- (i) To review and recommend for the Board's approval, the Internal Audit Charter which defines the independence, purpose, authority, scope and responsibility of the internal audit function in the Company.
- (ii) To review the following and report to the Board:
  - (a) Co-ordination with the External Auditors, including matters pertaining to their audit plan, fees, auditors' reports, management letters and liaison with Internal Audit.
  - (b) The independence and objectivity of the internal audit function as well as specification of their annual audit plan, specific coverage for critical areas, key functions and availability of resources. The Audit Committee ensures that the highest quality and compliance standards on internal auditing are adhered to and that all findings, including those arising from specific investigations, are resolved on a timely basis.
  - (c) The quarterly and annual results of the Company prior to presentation for approval to the Board of Directors. The Audit Committee ensures that the publication of financial statements and submissions of returns to BNM are dealt with promptly.
  - (d) The propriety of any related party transaction and conflict of interest situation that may arise within the Company, including any transaction, procedure or course of conduct that may raise questions of management integrity.
- (iii) To prepare the Audit Committee Report for submission to BNM, not later than 31 January of each year covering the composition of the Committee, number of meetings held and attendance thereon, as well as the activities undertaken by the Audit Committee and Internal Audit function during the year.
- (iv) To review all prescriptive and best practice requirements of JPI/GPI 25 are complied with.
- (v) To perform any other work required or empowered by statutory legislation or guidelines issued by the relevant government or regulatory authorities.

# 2. <u>Nominating Committee</u>

The attendance of the members at the Nominating Committee meetings is as follows:

# Membership:

	Attendance
Dato' Abu Hanifah Bin Noordin (Chairman)	3/3
Mr. Michael Yee Kim Shing	3/3
Gen (R) Tan Sri Dato' Mohd Ghazali Seth	3/3
En. Abdul Rahman Bin Talib	3/3
Mr. Chan Thye Seng	3/3

### **Functions and Duties**

- (i) To oversee, via an annual review, the overall composition of the Board in terms of number of directors, the balance between Executive, Non-Executive and Independent Directors, mix of skills, expertise and experience, and other core competencies required.
- (ii) To recommend and assess the nominees for directorships, the Directors to fill Board Committees as well as nominees for the Chief Executive Officer position.
- (iii) To establish a mechanism for the formal assessment of the effectiveness of the Board as a whole, the contributions of each Director to the effectiveness of the Board, as well as the contribution of the various Board committees and the performance of the Chief Executive Officer. These assessments are carried out on an annual basis.
- (iv) To make recommendation to the Board on the removal of a Director/Chief Executive Officer if he is ineffective, errant or negligent in discharging his responsibilities.
- (v) To identify and recommend suitable programmes to ensure all Directors receive continuous training or enhancement of knowledge particularly pertaining to regulatory developments from time to time.
- (vi) To oversee the appointment, management succession planning and performance evaluation of key senior officers, and recommend to the Board the removal of key senior officers if they are ineffective, errant and negligent in discharging their responsibilities.

In the opinion of the Committee, the Board of Directors of the Company has the mix of skills, experience and other qualities appropriate to the needs of the Company.

# 3. <u>Remuneration Committee</u>

The attendance of the members at the Remuneration Committee meetings is as follows:

# Membership:AttendanceDato' Abu Hanifah Bin Noordin (Chairman)2/2Mr. Michael Yee Kim Shing2/2Gen (R) Tan Sri Dato' Mohd Ghazali Seth2/2Mr. Chan Thye Seng2/2

## **Functions and Duties**

- (i) To determine and recommend for approval of the Board, the framework or broad policies relating to terms of employment and remuneration of the Directors, Chief Executive Officer and key senior officers. The framework/policies are consistent with the requirements of JPI: 13/2003.
- (ii) To recommend to the Board the remuneration packages for Executive Directors, Chief Executive Officer and key senior officers. The remuneration packages for Executive Directors are structured such that they link rewards to corporate and individual performances to encourage high performance standards.
- (iii) To review and recommend to the Board the remuneration of the Non-Executive Directors within the limits set by the shareholders. A Non-Executive Director shall abstain from discussions relating to his remuneration. The remuneration of a Non-Executive Director should reflect the level of responsibilities undertaken and contributions to the effectiveness of the Board.

### 4. Risk Management Committee

The attendance of the members at the Risk Management Committee meetings is as follows:

Membership:	Attendance
Dato' Abu Hanifah Bin Noordin (Chairman)	3/3
Mr. Michael Yee Kim Shing	3/3
Gen (R) Tan Sri Dato' Mohd Ghazali Seth	3/3
Mr. Chan Thye Seng	3/3

# 4. <u>Risk Management Committee (Cont'd)</u>

### Risk Management Framework

The Risk Management Committee was established to oversee the formulation of an effective enterprise risk management framework and to monitor risk management activities.

In accordance with the risk management framework, a Risk Review Working Committee was established to assist the Risk Management Committee in identifying, assessing and monitoring risks faced by all business units, departments as well as to ensure that the risk management process is in place and functioning effectively on a continuing basis.

### Functions and Duties

- (i) To review and recommend risk management strategies, policies and risk tolerance limits for the Board's approval.
- (ii) To review and assess the adequacy of risk management policies and framework for identifying, measuring, monitoring and controlling risks as well as the extent to which these are operating effectively.
- (iii) To ensure adequate infrastructure, resources and systems are in place for an effective risk management i.e. ensuring that the staff responsible for implementing risk management systems perform those duties independently of the Company's risk taking activities.
- (iv) To review the management's periodic reports on risk exposure, risk portfolio composition and risk management activities.

# HOLDING AND ULTIMATE HOLDING COMPANY

The Directors regard Pacific & Orient Berhad, a company incorporated in Malaysia, as the holding and ultimate holding company.

# AUDITORS

Ernst & Young retire and have indicated their willingness to accept re-appointment.

Signed on behalf of the Board in accordance with a resolution of the Directors

GEN (R) TAN SRI DATO' MOHD GHAZALI SETH ABDUL RAHMAN BIN TALIB

Kuala Lumpur Dated: 30 November 2005

# STATEMENT BY DIRECTORS

We, GEN (R) TAN SRI DATO' MOHD GHAZALI SETH and ABDUL RAHMAN BIN TALIB, being two of the Directors of PACIFIC & ORIENT INSURANCE CO. BERHAD, do hereby state that, in the opinion of the Directors, the financial statements set out on pages 15 to 47, are properly drawn up in accordance with the provisions of the Companies Act, 1965 and applicable MASB Approved Accounting Standards in Malaysia so as to give a true and fair view of the financial position of the Company as at 30 September 2005 and of the results and cash flows of the Company for the year then ended.

Signed on behalf of the Board in accordance with a resolution of the Directors

GEN (R) TAN SRI DATO' MOHD GHAZALI SETH ABDUL RAHMAN BIN TALIB

Kuala Lumpur Dated: 30 November 2005

# STATUTORY DECLARATION

I, ABDUL RAHMAN BIN TALIB, the Director primarily responsible for the financial management of PACIFIC & ORIENT INSURANCE CO. BERHAD, do solemnly and sincerely declare that the financial statements set out on pages 15 to 47 are, to the best of my knowledge and belief, correct, and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act, 1960.

)	
)	
)	
)	ABDUL RAHMAN BIN TALIB
	) ) )

Before me:

Commissioner for Oaths

### 12557-W

# **REPORT OF THE AUDITORS TO THE MEMBER OF PACIFIC & ORIENT INSURANCE CO. BERHAD** (Incorporated in Malaysia)

We have audited the financial statements set out on pages 15 to 47. These financial statements are the responsibility of the Company's Directors.

It is our responsibility to form an independent opinion, based on our audit, on the financial statements and to report our opinion to you, as a body, in accordance with Section 174 of the Companies Act, 1965 and for no other purpose. We do not assume responsibility to any other person for the content of this report.

We conducted our audit in accordance with applicable Approved Standards on Auditing in Malaysia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Directors, as well as evaluating the overall presentation of information in the financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion,

- (a) the financial statements have been properly drawn up in accordance with the provisions of the Companies Act, 1965, and applicable MASB Approved Accounting Standards in Malaysia so as to a give a true and fair view of:
- (i) the financial position of the Company as at 30 September 2005 and of the results and cash flows of the Company for the year then ended; and
  - (ii) the matters required by Section 169 of the Companies Act, 1965 to be dealt with in the financial statements; and
  - (b) the accounting and other records and the registers required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

Ernst & Young AF : 0039 Chartered Accountants

Kuala Lumpur, Malaysia Date: 30 November 2005 Pushpanathan a/l S.A. Kanagarayar No. 1056/03/07(J/PH) Partner

# BALANCE SHEET AS AT 30 SEPTEMBER 2005

ASSETS	<u>Note</u>	<u>2005</u> RM'000	<u>2004</u> RM'000
Property, plant and equipment	3	14,673	15,384
Deferred taxation	4	4,689	4,225
Investments	5	489,942	481,706
Receivables	6	18,112	25,065
Cash and bank balances		3,878	4,258
TOTAL ASSETS		531,294	530,638
LIABILITIES			
Provision for outstanding claims	7	260,982	280,775
Payables	8	9,866	8,012
Hire purchase creditors	9	1,016	903
Provision for taxation		2,558	855
TOTAL LIABILITIES		274,422	290,545
Unearned premium reserves	10	104,306	88,528
SHAREHOLDER'S FUNDS			
Share capital	11	100,000	100,000
Reserves		52,566	51,565
		152,566	151,565
TOTAL LIABILITIES AND SHAREHOLDER'S			
FUNDS		531,294	530,638

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2005

### Distributable

	Note	Share <u>Capital</u> RM'000	Accumulated <u>Profits</u> RM'000	<u>Total</u> RM'000
At 1 October 2003		100,000	38,556	138,556
Net profit for the year		-	13,009	13,009
At 30 September 2004		100,000	51,565	151,565
Net profit for the year		-	14,001	14,001
Dividend	12	-	(13,000)	(13,000)
At 30 September 2005		100,000	52,566	152,566

# INCOME STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2005

	<u>Note</u>	<u>2005</u> RM'000	<u>2004</u> RM'000
Operating revenue	13	260,302	222,585
Investment income	14	594	1,044
Management expenses	15	<u>(6)</u> 588	<u>(7)</u> 1,037
Transfer from General Insurance Revenue Account		19,516	17,516
Profit before taxation		20,104	18,553
Income tax expense	17	(6,103)	(5,544)
Net profit for the year		14,001	13,009
Basic earnings per share (sen)	18	14.00	13.01
Dividend per share (sen) 18.06 sen (2004: Nil) less 28% tax	12	13.00	

### GENERAL INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2005

		FIRE MOTOR			MARINE, AVIATION AND TRANSIT MISCELLA			LANEOUS TOTAL			
	Note	2005	= 2004	2005	2004	2005	2004	2005	2004	2005	AL 2004
	11010	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Gross premium	13	3,247	3,466	195,986	170,705	1,197	1,462	41,802	27,810	242,232	203,443
Reinsurance		(1,700)	(1,697)	(11,556)	(11,389)	(826)	(922)	(29,886)	(19,022)	(43,968)	(33,030)
Net premium	-	1,547	1,769	184,430	159,316	371	540	11,916	8,788	198,264	170,413
Decrease / (increase) in unearned premium reserves		9	(52)	(14,790)	2,230	37	(4)	(1,034)	192	(15,778)	2,366
Earned premium	-	1,556	1,717	169,640	161,546	408	536	10,882	8,980	182,486	172,779
Net claims incurred	19	(937)	(830)	(129,935)	(126,668)	(180)	(250)	(798)	(2,193)	(131,850)	(129,941)
Net commission		(91)	40	(17,742)	(15,127)	(19)	(39)	(2,161)	(830)	(20,013)	(15,956)
	-	(1,028)	(790)	(147,677)	(141,795)	(199)	(289)	(2,959)	(3,023)	(151,863)	(145,897)
Underwriting surplus before management expenses	-	528	927	21,963	19,751	209	247	7,923	5,957	30,623	26,882
Management expenses	15									(32,169)	(30,734)
Underwriting deficit										(1,546)	(3,852)
Investment income	14									17,476	18,098
Other operating income - net	20									3,657	3,304
Profit from operations	-								-	19,587	17,550
Finance costs	21								-	(71)	(34)
Transfer to Income Statement									=	19,516	17,516

# <u>CASH FLOW STATEMENT</u> FOR THE YEAR ENDED 30 SEPTEMBER 2005

CASH FLOW FROM OPERATING ACTIVITIES	<u>Note</u>	<u>2005</u> RM'000	<u>2004</u> RM'000
CASITILOW FROM OF ERATING ACTIVITIES			
Profit before taxation		20,104	18,553
Adjustments for:		- 7 -	- ,
Depreciation		1,377	1,378
Amortisation of premiums, net of accretion of discounts		244	270
Gain on disposal of property, plant and equipment		(117)	(125)
Property, plant and equipment written off		1	15
Allowance for/(write-back of) diminution in value of			
investments		896	(3,506)
Permanent diminution in value of investments		412	1,327
Gain on disposal of investments		(4,495)	(815)
Short term accumulating compensated absences		10	323
Dividend income		(2,991)	(3,526)
Interest income		(13,734)	(14,305)
Income from Islamic corporate bonds		(1,181)	(1,154)
Allowance for/(write-back of) doubtful debts		684	(291)
Increase/(decrease) in unearned premium reserves		15,778	(2,366)
Interest expense		65	28
Operating profit/(loss) before working capital changes		17,053	(4,194)
Changes in working capital:			
Purchase of investments		(49,382)	(41,594)
Proceeds from disposal of investments		62,872	45,072
Proceeds from capital repayment on quoted investment		1,600	-
Increase in bankers acceptances		(77,081)	(35,266)
Decrease in deposits and placements with financial			
institutions		56,981	57,902
Decrease in receivables		1,173	611
Decrease in outstanding claims		(19,793)	(37,683)
Increase/(decrease) in payables		1,844	(460)
Cash used in operations		(4,733)	(15,612)
Tax paid net of recoveries		(10)	(328)
Dividends received		2,275	2,428
Interest received		14,176	13,924
Income received from Islamic corporate bonds		1,413	890
Interest paid		(65)	(28)
Net cash generated from operating activities	22	13,056	1,274

# CASH FLOW STATEMENT (Cont'd) FOR THE YEAR ENDED 30 SEPTEMBER 2005

	<u>Note</u>	<u>2005</u> RM'000	<u>2004</u> RM'000
CASH FLOW FROM INVESTING ACTIVITIES			
Proceeds from disposal of property, plant and equipment Purchase of property, plant and equipment Net cash used in investing activities	3(c) 22	203 (387) (184)	186 (651) (465)
CASH FLOW FROM FINANCING ACTIVITY			
Dividend paid Decrease in hire purchase creditors Net cash used in financing activities	22	(13,000) (252) (13,252)	(132) (132)
Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year	22 22	(380) 4,258 3,878	677 3,581 4,258
Cash and cash equivalents comprise :			
Cash and bank balances	=	3,878	4,258

# NOTES TO THE FINANCIAL STATEMENTS - 30 SEPTEMBER 2005

## 1. PRINCIPAL ACTIVITY AND GENERAL INFORMATION

The Company is engaged principally in the underwriting of all classes of general insurance business.

There have been no significant changes in the nature of this activity during the financial year.

The Company is a public limited company, incorporated and domiciled in Malaysia. The registered office of the Company is located at the 11<sup>th</sup> Floor, Wisma Bumi Raya, No. 10, Jalan Raja Laut, 50350 Kuala Lumpur, Malaysia.

The holding and ultimate holding company is Pacific & Orient Berhad, a company incorporated in Malaysia and listed on the Main Board of Bursa Malaysia Securities Berhad.

The average number of employees during the financial year in the Company was 436(2004:435).

The financial statements were authorised for issue on 30 November 2005 pursuant to a resolution by the Board of Directors.

### 2. <u>SIGNIFICANT ACCOUNTING POLICIES</u>

### (a) <u>Basis of Accounting</u>

The financial statements of the Company have been prepared under the historical cost convention and comply with applicable MASB Approved Accounting Standards in Malaysia and the provisions of the Companies Act, 1965, the Insurance Act, 1996 and the Guidelines/Circulars issued by Bank Negara Malaysia.

General business assets and liabilities on the balance sheet relate to both the General Insurance Fund and Shareholder's Fund.

### (b) <u>Impairment of Assets</u>

At each balance sheet date, the Company reviews the carrying amounts of its assets to determine whether there are any indication of impairment. If any such indication exists, impairment is measured by comparing the carrying values of the assets with their recoverable amounts. Recoverable amount is the higher of net selling price and value in use, which is measured by reference to discounted future cash flows.

### (b) Impairment of Assets (Cont'd)

An impairment loss is recognised as an expense in the income statement, unless the asset is carried at a revalued amount. Any impairment loss of a revalued asset is treated as a revaluation decrease to the extent of any unutilised previously recognised revaluation surplus for the same asset. Reversal of impairment losses recognised in prior years is recorded when the impairment losses recognised for the asset no longer exist or have decreased.

### (c) Property, Plant and Equipment and Depreciation

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. The policy for the recognition and measurement of impairment losses is in accordance with Note 2(b).

Freehold land is not depreciated. Leasehold land is depreciated over the term of the lease. Other property, plant and equipment are depreciated on a straightline basis to write off the cost of each asset to its residual value over its estimated useful life.

The principal annual rates of depreciation are:

Leasehold land	over the term of the lease of 92 years
Buildings	2%
Computer equipment	10%
Motor vehicles	20%
Office equipment	10%
Furniture, fixtures and fittings	10%

On the disposal of property, plant and equipment, the difference between net proceeds and the carrying amount is recognised in the general insurance revenue account.

### (d) <u>Investments</u>

- (i) Investment properties consist of freehold and leasehold land and buildings that are held for their investment potential and rental income. Investment properties are stated at cost less impairment losses, if any. Investment properties are not depreciated.
- (ii) Investment securities are securities that are acquired and held for yield or capital growth, and are usually held to maturity date.

Malaysian Government Securities and Cagamas Bonds are stated at cost adjusted for amortisation of premiums or accretion of discounts calculated on an effective yield basis from date of purchase to maturity date. The amortisation of premiums and accretion of discounts are recognised in the general insurance revenue account.

### (d) <u>Investments (Cont'd)</u>

Government guaranteed bonds, unquoted corporate debt securities and Islamic corporate bonds which carry a minimum rating of "BBB" and "P3" are valued at cost adjusted for the amortisation of premiums or accretion of discounts, calculated on an effective yield basis from the dates of purchase to maturity dates. Any corporate bond with a lower rating is stated at the lower of cost and net realisable value. The amortisation of premiums and accretion of discounts are recognised in the revenue account.

Quoted securities and unit trusts are stated at the lower of cost and market value determined on an aggregate portfolio basis by category except that if diminution in value of an investment is considered permanent, allowance for such diminution is then made accordingly.

Unquoted investments are stated at cost less impairment losses, if any.

Other investments are stated at cost.

The policy for the recognition and measurement of impairment losses is in accordance with Note 2(b).

(e) <u>Receivables</u>

Receivables are carried at anticipated realisable values. Known bad debts are written off and specific allowances are made for motor premiums including agents' balances which remain outstanding for more than thirty days and non-motor premiums including agents, brokers and reinsurers balances which remain outstanding for more than six months from the date on which they become receivable and for all debts which are considered doubtful.

(f) <u>Payables</u>

Payables are stated at cost which is the fair value of the consideration to be paid in the future for goods and services received.

(g) <u>Equity</u>

Ordinary shares are recorded at nominal value and are classified as equity. Dividends on ordinary shares are recognised in equity in the period in which they are declared.

### (h) <u>General Insurance Underwriting Results</u>

The general insurance underwriting results are determined for each class of business after taking into account reinsurances, unearned premiums, claims incurred and commissions.

### Premium Income

Premium is recognised in a financial period in respect of risks assumed during that particular financial period. Inward treaty reinsurance premiums are recognised on the basis of periodic advices received from ceding insurers.

### Unearned Premium Reserves

The Unearned Premium Reserves ("UPR") represents the portion of premium income not yet earned at balance sheet date. UPR is computed on the following bases:

- 25% method for marine cargo, aviation cargo and transit
- 1/24th method for fire, engineering, and marine hull with a deduction of 15%, bonds and motor with a deduction of 10%, medical with a deduction of 10%-15% and all other classes of business with a deduction of 25% or actual commission incurred, whichever is lower
- 1/8th method for overseas inward treaty business with a deduction of 20% for acquisition costs
- Non-annual policies with a duration of cover extending beyond one year is time apportioned over the period of the risks.

### Provision for Claims

Provision is made for the estimated costs of all claims together with related expenses less reinsurance recoveries, in respect of claims notified but not settled at balance sheet date. Provision is also made for the cost of claims together with related expenses incurred but not reported at balance sheet date on the basis of the actual claims incurred development pattern, using mathematical methods of estimation.

### Acquisition Cost

The cost of acquiring and renewing insurance policies net of income derived from ceding reinsurance premiums is recognised as incurred and properly allocated to the periods in which it is probable they give rise to income.

- (i) <u>Income Recognition</u>
  - (i) Interest income on loans are recognised on an accrual basis except where a loan is considered non-performing, i.e. where repayments are in arrears for more than six months, in which case recognition of such interest is suspended. Subsequent to suspension, interest is recognised on the receipt basis until all arrears have been paid.
  - (ii) Rental income is recognised on an accrual basis except where default in payment of rent has already occurred and rent due remains outstanding for over six months, in which case recognition of rental income is suspended. Subsequent to suspension, rental income is recognised on the receipt basis until all arrears have been paid.
  - (iii) Interest income from money market instruments and deposits and placements with financial institutions are recognised on an accrual basis.
  - (iv) Dividend income is recognised when the right to receive payment is established.
  - (v) Income from Islamic corporate bonds is recognised on an accrual basis.

### (j) <u>Currency Conversion and Translation</u>

Transactions in foreign currencies are converted into Ringgit Malaysia at the exchange rates approximating those ruling at the transaction dates. Foreign currency monetary assets and liabilities at the balance sheet date are translated into Ringgit Malaysia at the exchange rates approximating those ruling at that date. All exchange gains or losses are dealt with in the general insurance revenue account and income statement.

(k) Income Tax

Income tax on the profit or loss for the year comprises current and deferred tax. Current tax is the expected amount of income taxes payable in respect of the taxable profit for the year and is measured using the tax rates as enacted at the balance sheet date.

### (k) Income Tax (Cont'd)

Deferred tax is provided for, using the liability method, on temporary differences as at balance sheet date between the tax bases of assets and liabilities and their carrying amounts in the financial statements. In principle, deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, unused tax losses, unused capital allowances and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, unused tax credits can be utilised. Deferred tax is not recognised if the temporary difference arises from the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit.

Deferred tax is measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled, based on tax rates as enacted or substantively enacted at the balance sheet date. Deferred tax is recognised in the income statement, except when it arises from a transaction which is recognised directly in equity, in which case the deferred tax is also charged or credited directly in equity.

## (l) <u>Hire Purchase and Leases</u>

Property, plant and equipment acquired under hire purchase and finance lease agreements are capitalised in the financial statements and are depreciated in accordance with the policy set out in (c) above. The corresponding outstanding obligations due under the hire purchase and finance lease agreements after deducting finance expenses are included as liabilities in the financial statements. Finance expenses are charged to the income statements over the period of the respective agreements.

Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the term of the relevant lease.

- (m) <u>Employee benefits</u>
  - (i) Short term benefits

Wages, salaries, bonuses and social security contributions are recognised as an expense in the year in which the associated services are rendered by employees of the Company. Short term accumulating compensated absences such as paid annual leave are recognised when services are rendered by employees that increase their entitlement to future compensated absences. Short term non-accumulating compensated absences such as sick leave are recognised when the absences occur.

## (m) Employee benefits (Cont'd)

# (ii) Defined contribution plans

As required by law, the Company makes contributions to the national pension scheme, the Employees Provident Fund ("EPF"). Such contributions are recognised as an expense in the general insurance revenue account/income statement as incurred.

### (n) <u>Cash and Cash Equivalents</u>

Cash and cash equivalents represent cash and bank balances excluding deposits and placements with financial institutions. The cash flow statement has been prepared using the indirect method.

## (o) <u>Financial Instruments</u>

Financial instruments are recognised in the balance sheet when the Company has become a party to the contractual provisions of the instruments. The accounting policies on recognition and measurement of these financial instruments are disclosed in the individual accounting policy statements associated with each item.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangements. Interest, dividends and gains or losses relating to a financial instrument classified as a liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity. Financial instruments are offset when the Company has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset and settle the liability simultaneously.

Disclosure information for financial assets and liabilities that relate to rights and obligations arising under insurance contracts are not provided as they do not fall within the scope of Financial Reporting Standard ("FRS") 132: Financial Instruments - Disclosure and Presentation.

### 3. PROPERTY, PLANT AND EQUIPMENT

					_			Furniture,	
	La		Buildi	•	Computer	Motor	Office	fixtures	
	Freehold	Leasehold	Freehold	Leasehold	equipment	<u>vehicles</u>	equipment	and fittings	<u>Total</u>
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Cost:									
At beginning of year	380	378	278	12,972	12,064	1,737	1,437	2,873	32,119
Additions	-	-	-	-	5	583	76	88	752
Disposals	-	-	-	-	(11)	(436)	(12)	(2)	(461)
Write offs	-	-	-	-	-	-	(9)	-	(9)
At end of year	380	378	278	12,972	12,058	1,884	1,492	2,959	32,401
Accumulated Depreciation	on:								
At beginning of year	-	27	27	3,046	9,740	470	1,138	2,287	16,735
Charge for the year	-	4	6	301	522	349	69	126	1,377
Disposals	-	-	-	-	(8)	(359)	(7)	(2)	(376)
Write offs	-	-	-	-	-	-	(8)	-	(8)
At end of year	-	31	33	3,347	10,254	460	1,192	2,411	17,728
Net Book Value:									
At end of year	380	347	245	9,625	1,804	1,424	300	548	14,673
- At beginning of year =	380	351	251	9,926	2,324	1,267	299	586	15,384
Details at 1 October 200	3:								
Cost	380	350	278	12,972	12,597	1,329	1,415	2,805	32,126
Accumulated		00	04	0.744	0 707	040	4 000	0.450	40.000
depreciation =	-	23	21	2,744	9,797	810	1,086	2,158	16,639
Depreciation charge									
for the year ended									
30 September 2004	-	4	6	302	668	200	69	129	1,378

4.

# 3. PROPERTY, PLANT AND EQUIPMENT (Cont'd)

(a) Included in property, plant and equipment are the following costs of fully depreciated assets which are still in use:

	<u>2005</u> RM'000	<u>2004</u> RM'000
Computer equipment	6,843	5,363
Motor vehicles	24	39
Office equipment	776	721
Furniture, fixtures and fittings	1,669	1,558
	9,312	7,681

- (b) The net book value of motor vehicles held under hire purchase arrangements is RM1,408,000 (2004 : RM 1,223,000).
- (c) During the year, the Company acquired property, plant and equipment by:

	<u>2005</u> RM'000	<u>2004</u> RM'000
Cash Hire purchase	387 365 752	651 700 1,351
DEFERRED TAXATION		
	<u>2005</u> RM'000	<u>2004</u> RM'000
At beginning of year Transfer to/(from) income statement (Note 17) At end of year	4,225 464 4,689	5,507 (1,282) 4,225
Presented after appropriate offsetting as follows:		
Deferred tax assets Deferred tax liabilities	5,331 (642) 4,689	4,963 (738) 4,225

# 4. DEFERRED TAXATION (Cont'd)

The components and movements of deferred tax assets and liabilities during the financial year and previous year prior to offsetting are as follows:

Deferred Tax Assets of the Company:

			Tax Losses	
		Allowance for	and	
	Unearned	Diminution in	Unabsorbed	
	Premium	Value of	Capital	
	Reserve	Investments	Allowances	Total
	RM'000	RM'000	RM'000	RM'000
<u>2005</u>				
At beginning of year	10	4,953	-	4,963
Recognised in the income				
statement	1	367	-	368
At end of year	11	5,320	-	5,331
<u>2004</u>				
At beginning of year	13	5,564	794	6,371
Recognised in the income				
statement	(3)	(611)	(794)	(1,408)
At end of year	10	4,953	_	4,963

Deferred Tax Liabilities of the Company:

<u>2005</u>	Accelerated Capital Allowances RM'000	Total RM'000
At beginning of year Recognised in the income statement At end of year	(738) <u>96</u> (642)	(738) <u>96</u> (642)
<u>2004</u>		
At beginning of year Recognised in the income statement	(864) 126	(864) 126
At end of year	(738)	(738)

# 5. <u>INVESTMENTS</u>

	<u>2005</u> RM'000	<u>2004</u> RM'000
<u>Cost</u> :		
Investment properties		
Freehold buildings	706	706
Leasehold land and building	730	730
	1,436	1,436
Investment securities		
Money market instruments:		
Malaysian Government Securities	56,976	19,592
Amortisation of premiums	(152)	(48)
	56,824	19,544
Cagamas bonds	-	35,171
Amortisation of premiums, net of accretion of discounts		(140)
accretion of discounts		35,031
Islamic corporate bonds	15,391	20,530
Amortisation of premiums	(146)	(171)
	15,245	20,359
Bankers acceptances	166,549	89,468
Quoted securities:		
Shares in Malaysia	49,894	63,237
Allowance for diminution in value	(965)	
	48,929	63,237
Warrants in Malaysia	2,127	2,127
Allowance for diminution in value	(930)	(999)
	1,197	1,128
Irredeemable convertible unsecured loan stock	9,453	9,453
Unit trusts	6,340	1,057

# 5. <u>INVESTMENTS (Cont'd)</u>

	<u>2005</u>	<u>2004</u>
Unquoted securities:	RM'000	RM'000
Corporate bonds Amortisation of premiums, net of	9,959	9,959
accretion of discounts	(153) 9,806	(110) 9,849
Total investment securities	314,343	249,126
Deposits and placements with financial institutions		
Licensed banks Licensed finance companies Other licensed financial institutions	164,176 9,987 - 174,163	165,090 64,024 2,030 231,144
Total investments	489,942	481,706
Market value:		
Malaysian Government Securities Cagamas bonds	57,749	20,015 36,068
Islamic corporate bonds	16,008	20,916
Shares quoted in Malaysia	48,929	63,423
Warrants quoted in Malaysia	1,197	1,128
Irredeemable convertible unsecured loan stock	11,627	10,776
Unit trusts	6,455	1,353
Unquoted corporate bonds	9,672	9,832

The title deed of the leasehold land and building under the investment properties has not been received from the authorities as at the date of this report. The total indicative market value of the investment properties by a firm of professional valuers during the financial year was RM1,220,000 (2004 : RM1,023,000). No allowance for impairment loss has been made as the rental yields from these properties are supportive of the carrying value of the investment.

Deposits and placements amounting to RM384,000 (2004 : RM448,000) represent deposits given by the insureds as collateral for bond guarantees granted to third parties.

### 5. **INVESTMENTS** (Cont'd)

As at balance sheet date, the range of effective interest rates and the earlier of the contractual repricing or maturity dates for each class of interest-bearing investments are as follows:

		l repricing or maturity date ver is earlier) 1 to 5 years RM'000	Total Carrying amount RM'000	Range of effective interest rates per annum %
<u>2005</u>				
Malaysian Government Securities	-	56,824	56,824	3.15-6.51
Bankers acceptances	166,549	-	166,549	2.80-2.91
Irredeemable convertible unsecured		0.452	0 452	5 00
loan stock Unquoted corporate bonds	5,008	9,453 4,798	9,453 9,806	5.00 6.40-6.42
Deposits and placements with	5,000	4,790	),000	0.40-0.42
financial institutions	174,163	-	174,163	2.50-3.70
	345,720	71,075	416,795	
<u>2004</u>				
Malaysian Government Securities	-	19,544	19,544	4.31-6.51
Cagamas bonds	35,031	-	35,031	5.18
Bankers acceptances	89,468	-	89,468	2.78-2.89
Irredeemable convertible unsecured		0.470	0.450	<b>T</b> 0.0
loan stock	-	9,453	9,453	5.00
Unquoted corporate bonds Deposits and placements with	-	9,849	9,849	6.40-6.42
financial institutions	231,144	_	231,144	1.00-3.70
	355,643	38,846	394,489	2.00 0.00

The effective profit rate of the Islamic corporate bonds as at the balance sheet date was between 5.42% and 8.15% (2004 : 6.30% and 8.15%) per annum.

The maturity of the Islamic corporate bonds of the Company are as follows:

	<u>2005</u> RM'000	<u>2004</u> RM'000
1 to 5 years	15,245	15,290
More than 5 years		5,069
	15,245	20,359

# 6. <u>RECEIVABLES</u>

	<u>2005</u>	<u>2004</u>
Trode receivebles	RM'000	RM'000
Trade receivables:		
Outstanding premiums including		
agents', brokers' and co-insurers' balances	7,408	8,249
Due from reinsurers and ceding companies	5,864	6,055
	13,272	14,304
Allowance for doubtful debts	(3,033)	(2,473)
	10,239	11,831
Other receivables:	<u>.</u>	
Accrued income	3,492	4,409
Share of assets held by Malaysian Motor Insurance		
Pool (MMIP)	2,615	2,751
Deposits and prepayments	418	406
Tax recoverable	852	5,033
Others	496	635
	7,873	13,234
	18,112	25,065

# 7. <u>PROVISION FOR OUTSTANDING CLAIMS</u>

	<u>2005</u>	<u>2004</u>
	RM'000	RM'000
Provision for outstanding alaims	298,000	311,878
Provision for outstanding claims	,	· ·
Recoverable from reinsurers	(37,018)	(31,103)
Net outstanding claims	260,982	280,775

Included in the provision for outstanding claims is an amount of RM94,200,000 (2004 : RM106,719,000) in respect of net provision for Incurred But Not Reported (IBNR) claims as determined by an independent professional actuary.

# 8. <u>PAYABLES</u>

	<u>2005</u> RM'000	<u>2004</u> RM'000
Trade payables:		
Due to reinsurers and ceding companies	5,165	3,670
Due to agents, brokers, co-insurers and insureds	1,051	1,038
	6,216	4,708

### 8. <u>PAYABLES (Cont'd)</u>

<u>TATABLES (Colit d)</u>	<u>2005</u> RM'000	<u>2004</u> RM'000
Other payables:		
Due to:		
- holding company*	42	42
- fellow subsidiary companies*	169	51
Accruals	497	471
Collateral deposits	402	477
Insurance Guarantee Scheme Fund (IGSF) levy	503	570
Refund premiums	193	191
Service tax payable	235	162
Short term accumulating compensated absences	333	323
Stamp duty payable	821	556
Unclaimed monies	224	234
Others	231	227
	3,650	3,304
	9,866	8,012

\*The amounts due to holding company and fellow subsidiary companies are unsecured, interest free and with no fixed terms of repayment.

## 9. <u>HIRE PURCHASE CREDITORS</u>

	2005	2004
	RM'000	RM'000
Future minimum payments are as follows:		
Payable within one year	303	274
Payable within one and five years	838	776
	1,141	1,050
Finance charges	(125)	(147)
	1,016	903
Representing hire purchase creditors:		
Due within one year	249	217
Due after one year	767	686
	1,016	903

The hire purchase arrangements at the balance sheet date bear interest between 4.64% and 6.33% (2004 : 4.76% and 7.18%) per annum.

11.

12.

# 10. <u>UNEARNED PREMIUM RESERVES</u>

	<u>Fire</u> RM'000	<u>Motor</u> RM'000	Marine, Aviation And <u>Transit</u> RM'000	Miscellaneous RM'000	<u>Total</u> RM'000		
<u>2005</u>							
At beginning of year (Decrease)/increase in unearned premium	924	73,993	171	13,440	88,528		
reserves	(9)	14,790	(37)	1,034	15,778		
At end of year	915	88,783	134	14,474	104,306		
<u>2004</u>							
At beginning of year Increase/(decrease) in unearned premium	872	76,223	167	13,632	90,894		
reserves	52	(2,230)	4	(192)	(2,366)		
At end of year	924	73,993	171	13,440	88,528		
SHARE CAPITAL         Number of shares         Amount           2005         2004         2005         2004           '000         '000         RM'000         RM'000							
Authorised shares of RM1 each		100,000	100,000	100,000	100,000		
Issued and fully paid ordin shares of RM1.00 each	•	100,000	100,000	100,000	100,000		
DIVIDEND							
				<u>2005</u> RM'000	<u>2004</u> RM'000		
Interim dividend of 18.06 in respect of current finan 2005 (2004: Nil)	-			13,000	_		

14.

## 13. <u>OPERATING REVENUE</u>

	<u>2005</u> RM'000	<u>2004</u> RM'000
Insurance fund		
Gross premium	242,232	203,443
Investment income (Note 14)	17,476	18,098
Shareholder's fund	259,708	221,541
Investment income (Note 14)	594	1,044
	260,302	222,585
INVESTMENT INCOME		
	2005	2004
	RM'000	RM'000
Insurance fund		
Gross dividends:		
- shares quoted in Malaysia	2,693	3,459
- unit trusts Interest income:	298	67
- Malaysian Government Securities	1,336	471
- Cagamas bonds	1,556	2,908
- bankers acceptances	3,034	2,094
- corporate bonds	1,145	668
- deposits and placements with financial institutions	6,069	7,120
Income from Islamic corporate bonds	1,181	1,154
Rental of properties:		
- third parties	36	50
- fellow subsidiary companies	5	5
- holding company	264	264
MMIP investment income	90 12	108
Other investment income Amortisation of premiums, net of accretion of discounts	13 (244)	(270)
Amortisation of premiums, net of accretion of discounts	17,476	18,098
	17,470	18,098
Shareholder's fund		
Interest income:		
- bankers acceptances	447	903
- deposits and placements with financial institutions	147	141
	594	1,044

## 15. <u>MANAGEMENT EXPENSES</u>

	<u>2005</u> RM'000	<u>2004</u> RM'000
Insurance fund		
Executive Directors' remuneration (Note 16) Staff salaries and bonus Staff short term accumulating compensated absences Pension costs - defined contribution plan Other staff benefits	$822 \\ 11,565 \\ 10 \\ 1,382 \\ 1,266 \\ 15,045$	815 11,295 298 1,349 1,260 15,017
Depreciation Auditors' remuneration Non-Executive Directors' remuneration (Note 16) Allowance for/(write-back of) bad and doubtful debts Bad debts recovered	1,377 90 115 684 (54)	1,378 85 118 (291) (21)
Rental of properties: - third parties - fellow subsidiary company IGSF levy Management fees to holding company	308 103 503 672	315 103 570 672
Call centre service charges to fellow subsidiary company Rental of equipment: - third party - fellow subsidiary company Printing and EDP expenses	552 132 1,037 4,388	552 130 1,135 3,862
Business development Bank charges Office administration and utilities Other expenses	1,180 2,116 1,687 2,234 32,169	1,451 1,561 1,814 2,283 30,734
Shareholder's fund		
Staff salaries and bonus Pension costs - defined contribution plan	$\frac{4}{1}$	5 6
Other expenses	<u> </u>	<u> </u>

#### 16. **DIRECTORS' REMUNERATION**

	<u>2005</u> RM'000	<u>2004</u> RM'000
Insurance fund		
Executive Directors:		
- Salaries	607	573
- Bonuses	73	78
- Pension costs - defined contribution plan	88	85
- Benefits-in-kind	49	30
- Short term accumulating compensated absences	-	25
- Allowances	54	54
	871	845
Non-Executive Directors:		
- Fees	115	118
Total Directors' remuneration	986	963
Total Executive Directors'		
Remuneration excluding		01-
Benefits-in-kind	822	815

The remuneration, including benefits-in-kind, attributable to the Chief Executive Officer of the Company during the year amounted to RM471,000 (2004 : RM437,000)

## 17. <u>INCOME TAX EXPENSE</u>

	<u>2005</u>	<u>2004</u>
	RM'000	RM'000
Income tax:		
Current year's provision	6,401	4,264
	,	4,204
Under provision in prior years	166	-
Tax recoveries		(2)
	6,567	4,262
Deferred tax (Note 4):		
Relating to timing differences	(458)	994
(Over)/under provision in prior years	(6)	288
Transfer (from)/to deferred taxation	(464)	1,282
	c 102	<b>1</b> 1
	6,103	5,544

#### 17. INCOME TAX EXPENSE (Cont'd)

A reconciliation of income tax expense applicable to profit before taxation at the statutory tax rate to income tax expense at the effective tax rate of the Company is as follows:

	<u>2005</u> RM'000	<u>2004</u> RM'000
Profit before taxation	20,104	18,553
Taxation at Malaysian statutory tax rate of 28% (2004 : 28%)	5,629	5,195
Tax recoveries	-	(2)
Under provision of income tax in prior years	166	-
(Over)/under provision of deferred tax in prior years	(6)	288
Income not subject to tax	(182)	(331)
Expenses not deductible for tax purposes	496	394
Tax expense for the year	6,103	5,544

Tax savings arising during the previous financial year as a result of the utilisation of unabsorbed tax losses brought forward from prior years amounted to approximately RM1,786,000.

As at 30 September 2005, the Company has:

- a tax exempt account balance of approximately RM67,524,000 (2004: RM67,438,000), subject to agreement with the Inland Revenue Board, which is available for distribution.
- sufficient tax credit under Section 108 of the Income Tax Act, 1967 and tax exempt account balance to frank the payment of net dividends out of its entire retained profits.

#### 18. BASIC EARNINGS PER SHARE (SEN)

The basic earnings per ordinary share of the Company is calculated by dividing the net profit of RM14,001,000 (2004 : RM13,009,000) on 100,000,000 ordinary shares.

# 19. <u>NET CLAIMS INCURRED</u>

Net claims paid (a)         689         149,233         117         1,604         151,643	<u>2005</u>	<u>Fire</u> RM'000	<u>Motor</u> RM'000	Marine, Aviation And <u>Transit</u> RM'000	Miscellaneous RM'000	<u>Total</u> RM'000
Reinsurances recoveries(223)(17,692)(73)(660)(18,648)Net claims paid (a)689149,2331171,604151,643	Gross claims paid less					
Net claims paid (a)         689         149,233         117         1,604         151,643	e		<i>,</i>		,	,
-	Reinsurances recoveries	(223)	(17,692)	(73)	(660)	(18,648)
Net outstanding claims:	Net claims paid (a)	689	149,233	117	1,604	151,643
	Net outstanding claims:					
At end of year (b) (Note 7) 1,283 255,167 661 3,871 260,982	At end of year (b) (Note 7)	1,283	255,167	661	3,871	260,982
At beginning of year (c) (1,035) (274,465) (598) (4,677) (280,775)	At beginning of year (c)	(1,035)	(274,465)	(598)	(4,677)	(280,775)
Net claims incurred (a+b-c) 937 129,935 180 798 131,850	Net claims incurred (a+b-c)	937	129,935	180	798	131,850
2004						
Gross claims paid less	_	1 0 7 1	100 (00			105 150
salvage 1,371 180,622 707 2,773 185,473	6	,				,
	•			. ,	· /	(17,849)
Net claims paid (a)934164,5223031,865167,624	1 . /	934	164,522	303	1,865	167,624
Net outstanding claims:	ē					
	• • • • • •				,	280,775
				. ,		(318,458)
Net claims incurred (a+b-c) 830 126,668 250 2,193 129,941	Net claims incurred (a+b-c)	830	126,668	250	2,193	129,941

# 20. <u>OTHER OPERATING INCOME - NET</u>

Insurance fund	
Gain on disposal of:	
- investments 4,495 815	5
- property, plant and equipment 117 125	5
Realised gain/(loss) on foreign exchange 1 (4	4)
Sundry income 353 207	7
(Allowance for)/write-back of diminution in value	
of investments (896) 3,506	5
Permanent diminution in value of investments (412) (1,327	7)
Property, plant and equipment written off (1) (15	5)
Others - (3	3)
3,657 3,304	4

#### 21. FINANCE COSTS

Insurance fund	<u>2005</u> RM'000	<u>2004</u> RM'000
Hire-purchase interest Others	65 6 71	28 6 34

#### 22. SEGMENT INFORMATION ON CASH FLOW

	Insuranc			er's funds		otal 2004
	<u>2005</u> RM'000	<u>2004</u> RM'000	<u>2005</u> RM'000	<u>2004</u> RM'000	<u>2005</u> RM'000	<u>2004</u> RM'000
Cash flow from:						
Operating activities Investing activities Financing activity	75 (184) (252) (361)	1,276 (465) (132) 679	12,981 (13,000) (19)	(2)	13,056 (184) (13,252) (380)	1,274 (465) (132) 677
Net (decrease)/ increase in cash and cash equivalents Cash and cash	(361)	679	(19)	(2)	(380)	677
equivalents: At beginning of year At end of year	4,234 3,873	3,555 4,234	24 5	26 24	4,258 3,878	3,581 4,258

### 23. <u>COMMITMENTS AND CONTINGENCIES</u>

#### (a) Non-cancellable operating lease commitments

Future minimum lease payments are as follows:	<u>2005</u> RM'000	<u>2004</u> RM'000
Not later than one year Later than one year and not later than five years	486 494	655 341
	980	996

These represent rental commitments of computer and office equipment.

(b) Other commitments and contingencies

The Company may be required to contribute up to a maximum amount of RM601,000 (2004 : RM503,000) in the following financial year to the Insurance Guarantee Scheme Fund.

### 24. SIGNIFICANT RELATED PARTY DISCLOSURES

	<u>2005</u> RM'000	<u>2004</u> RM'000
(i) Transactions with related companies: Disposal of property, plant and equipment to fellow		
subsidiary company:		
- P & O Global Technologies Sdn Bhd	-	(30)
Rental income received from holding company:	( <b>-</b> - 1)	
- Pacific & Orient Bhd	(264)	(264)
Purchase of property, plant and equipment from fellow subsidiary companies:		
- P & O Global Technologies Sdn Bhd	6	236
Management fees paid to holding company:	0	250
- Pacific & Orient Bhd	672	672
Office rental paid to fellow subsidiary company:		
- P & O Global Technologies Sdn Bhd	103	103
Information technology service fees paid to fellow		
subsidiary company: - P & O Global Technologies Sdn Bhd	2 710	2 159
Call centre service charges paid to fellow subsidiary	2,719	2,458
company:		
- P & O Global Technologies Sdn Bhd	552	552
Leasing of office equipment paid to fellow subsidiary		
company:		
- P & O Global Technologies Sdn Bhd	701	799
Rental of equipment paid to fellow subsidiary		
company: - P & O Global Technologies Sdn Bhd	336	336
Purchase of shares quoted in Malaysia from fellow	550	550
subsidiary company:		
- P & O Capital Sdn Bhd	-	250
(ii) Transactions with other related parties:		
Insurance revenue from a group of companies in which a Director. Mr. Chen Thus Sang is deemed		
which a Director, Mr Chan Thye Seng is deemed interested:		
- Ancom Berhad Group of companies	730	892

Related party transactions were carried out on terms and conditions no more favourable than those available on similar transactions with unrelated parties.

#### 25. FINANCIAL INSTRUMENTS

(a) Financial Risk Management Objectives and Policies

The Company's financial risk management policy seeks to ensure that adequate financial resources are available for the development of the Company's business whilst managing its underwriting, credit, interest rate, market and liquidity risks. The Company manages its financial risks via internal controls, standard operating procedures, investment strategies approved by the Board of Directors and adherence to the rules and regulations stipulated by the relevant authorities.

(b) Underwriting Risk

Underwriting risk is the risk of loss resulting from the selection and approval of risks to be insured.

The Company manages its underwriting risks through the application of strict underwriting guidelines, which include exclusions, cover limits, loadings and availability of reinsurance programmes. New risks are carefully assessed before they are underwritten and insurance policies issued.

(c) Credit Risk

Credit risk is the risk of loss arising as a result of default by a debtor or counter party to a financial instrument. Credit risk is controlled by the application of credit approvals, limits, and monitoring procedures. Credit risks are minimised and monitored via strictly limiting the Company's association to counter parties with high credit worthiness.

The risk arising from lending and investment activities is monitored regularly with respect to single customer limits, exposure to sector type, credit rating and remaining term to maturity, in accordance with investment guidelines and limits approved by the Board of Directors and prescribed by BNM.

The maximum exposure to credit risks is the carrying amount as stated in the financial statements. The Company does not have any significant exposure to any individual customer or counter party nor does it have any major concentration of credit risk related to any financial instruments.

#### 25. FINANCIAL INSTRUMENTS (Cont'd)

(c) Credit Risk (Cont'd)

The Company's credit risk exposure is analysed as follows:

Rating of corporate bonds on market value basis:	<u>2005</u> RM'000	<u>2004</u> RM'000
AA 3 AA- A 3 A	5,472 5,236 4,650 10,322 25,680	$     \begin{array}{r}       10,326 \\       4,700 \\       \underline{15,722} \\       30,748     \end{array} $
Analysis of corporate bonds by industry segments	:	
Properties Power Trading/services Plantation	5,300 5,472 9,886 5,022 25,680	$     \begin{array}{r}       10,590 \\       10,326 \\       4,700 \\       \underline{5,132} \\       \overline{30,748}     \end{array} $

#### (d) Interest Rate Risk

The Company's earnings are affected by fluctuations in market interest rates due to the impact such changes have on interest bearing assets and liabilities.

The Company manages this risk through the assessment of differences in maturities of assets and liabilities and the consequent reinvestment of interestbearing assets to meet medium to long term working capital requirements.

As a result, the maintenance of a prudent mix of short and long term interestbearing assets and liabilities as well as continuous reviews thereof are key factors in ensuring that returns generated from the interest bearing assets and expenses arising from interest bearing liabilities are commensurate with the risk profiles of the instruments involved.

(e) Market Risk

The Company's exposure to market risk arises mainly from changes in equity prices. The risk of loss in value is minimised by performing the requisite analyses prior to making an investment decision as well as ensuring that such investments are monitored continuously. Equity investments are available for sale and the Company manages the disposal of these investments with a view to optimising returns on realisation.

#### 25. FINANCIAL INSTRUMENTS (Cont'd)

(f) Liquidity Risk

The Company actively manages its operating cash flows so as to ensure that all its funding needs are met. As part of its overall prudent liquidity management, the Company maintains sufficient levels of cash and cash equivalents to meet its working capital requirements.

(g) Derivatives

As at 30 September 2005, the Company did not transact in any derivative instruments for hedging purposes.

(h) Fair Values

The aggregate net fair values of financial assets and financial liabilities not carried at fair values on the balance sheet of the Company as at the end of the financial year are represented as follows:

	<u>2005</u>		2004	
	Carrying	Fair	Carrying	Fair
	<u>amount</u>	Value	amount	Value
	RM'000	RM'000	RM'000	RM'000
Financial Assets				
Malaysian Government Securities	56,824	57,749	19,544	20,015
Cagamas bonds	-	-	35,031	36,068
Islamic corporate bonds	15,245	16,008	20,359	20,916
Quoted shares	-	-	63,237	63,423
Irredeemable convertible				
unsecured loan stock	9,453	11,627	9,453	10,776
Unit trusts	6,340	6,455	1,057	1,353
Unquoted corporate bonds	9,806	9,672	9,849	9,832
Financial Liabilities				
Hire purchase creditors	1,016	1,021	903	915
Due to holding company	42	*	42	*
Due to fellow subsidiary companies	169	*	51	*

#### 25. FINANCIAL INSTRUMENTS (Cont'd)

(h) Fair Values (Cont'd)

\*It is not practical to estimate the fair value of amounts due to fellow subsidiary companies and holding company mainly due to a lack of fixed repayment terms entered into by the parties involved and without incurring excessive costs.

The following methods and assumptions are used to estimate the fair values of the following classes of financial instruments:

(i) Cash and bank balances, deposits and placements with financial institutions, bankers acceptances and other receivables/payables

The carrying amounts approximate fair values due to the relatively short term maturity of these financial instruments.

(ii) Malaysian Government Securities, Cagamas Bonds, Islamic Corporate Bonds and Unquoted Corporate Bond

The fair values of Malaysian Government Securities, Cagamas Bonds, Islamic corporate bonds and unquoted corporate bond are indicative values obtained from the secondary market.

(iii) Investment Securities

The fair values of quoted shares, warrants and irredeemable convertible unsecured loan stock are determined by reference to the stock exchange quoted market bid prices at the close of the business on the balance sheet date.

(iv) Unit Trusts

The fair value of quoted units in the unit trust funds are determined by reference to market quotations by the manager of the unit trust funds.

(v) Hire Purchase Creditors

The fair value of hire purchase creditors is estimated by discounting the expected future cash flows using the current interest rates for liabilities with similar risk profiles.